

American Shipping Company ASA

Company Presentation



7th September 2022

Important information



This Company Presentation is current as of 7th September 2022. Nothing herein shall create any implication that there has been no change in the affairs of American Shipping Company ASA ("AMSC" or the "Company") since such date. This Company Presentation contains forward-looking statements relating to the Company's business, the Company's prospects, potential future performance and demand for the Company's assets, the Jones Act tanker market and other forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts, sometimes identified by the words "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. The forward-looking statements contained in this Company Presentation, including assumptions, opinions and views of the Company or cited from third party sources, are solely opinions and forecasts which are subject to risks, uncertainties and other factors that may cause actual events to differ materially from any anticipated development.



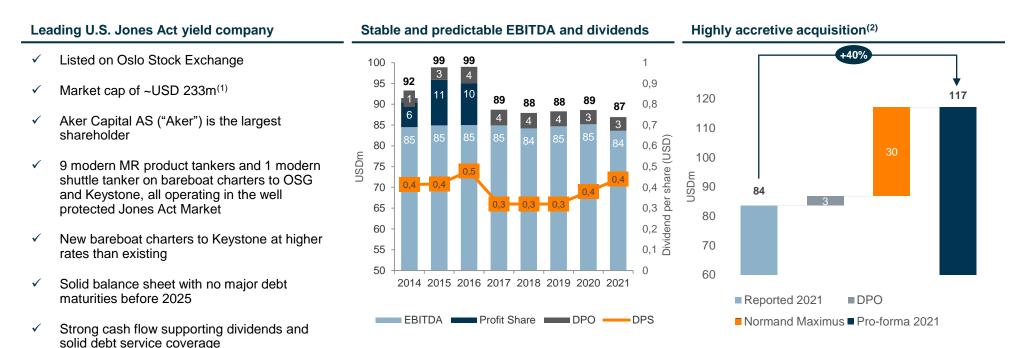
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American Shipping Company ("AMSC")



Strategic shift to diversify and grow fleet and contract portfolio

- Since 2005, AMSC have exclusively operated as an owner and bareboat charterer in the US Jones Act market
- The investment in Normand Maximus marks AMSC's first step in a new direction investing outside Jones Act
- AMSC is now actively pursuing a global and asset agnostic approach, targeting maritime assets that offers attractive risk/reward
- The new strategy opens for a broader target market and a more diversified cash flow

Note: (1): Based on share price as of 06/09/2022 of NOK 38.5 and FX rate USD/NOK 10.02 (2): 2021 Pro-forma EBITDA including DPO (deferred principal obligation from OSG – see company annual presentation for further details) of USD 3.2m and NM contribution of ~USD 30m

Source: Company, Refinitiv

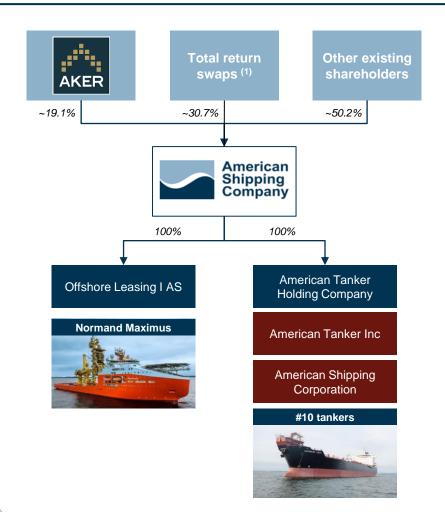


Normand Maximus acquisition overview

Acquisition overview

- In May 2022, AMSC announced its first investment outside the protected Jones Act market, by agreeing to acquire Normand Maximus for USD 157m
- AMSC intends to finance the acquisition through 70% debt and the remaining amount through a combination of cash on hand and new equity
- From delivery in Q4 2022, the vessel will commence on a bareboat charter to a subsidiary of Solstad Offshore for up to 15 years, adding USD 150m of contracted backlog, and up to USD 450m in total backlog if extension options are exercised
- Solstad Offshore holds two pre-determined purchase options during the bareboat charter period, USD 100m in year 5 and USD 50m in year 10. If any of the options are exercised, AMSC will be entitled to retain 50% ownership in the vessel
- The acquisition of Normand Maximus is accretive on all key financial metrics and is projected to produce more than 30% annual return on equity and contribute ~USD 30m in annual EBITDA

Ownership and organizational structure





Normand Maximus acquisition highly accretive

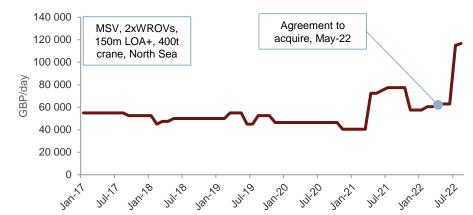
Normand Maximus specifications

- A premier offshore construction vessel and one of the most modern heavy duty subsea construction vessels globally
- Built in 2016, 2400m² working deck, accommodation capacity for 180 people and a carousel for flexible products with about 4000t capacity
- Main work scope is laying flexible pipes and umbilicals and installation of subsea equipment
- The vessel will commence on a long-term bareboat agreement with a subsidiary of leading offshore services provider Solstad Offshore ASA
- Aker is the largest shareholder of Solstad Offshore ASA (24.84%)

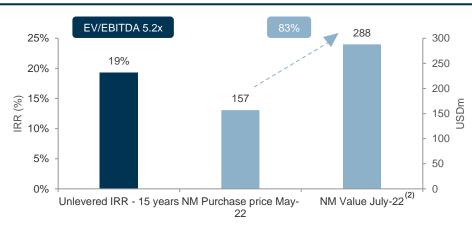
Attractive acquisition facility with limited amortization during first 9 months – target to refinance within 6-9 months

	Tranche A	Tranche B	Blended	Long term financing assumptions
Amount (USDm)	75	35	110	110
Margin	4.5%	8.5%	5.8%	-
SOFR	2.8%	2.8%	2.8%	-
All-in interest	7.3%	11.3%	8.6%	9.0%
Quart. installments (USDm)	1.34	3.8	5.1	1.8
Loan profile (yrs)	14.0	9.2	12.0	15.0
Tenor (yrs)	2.75	1		
Comments	1 	No installments first 9 months		

Construction vessel day rates 2017-2022 YTD



Estimated key financial metrics (1)



Note: (1): Assumes USD 30m EBITDA p.a., USD 110m loan facility, 9% all-interest rate, 15yr loan profile, 5yr charter terms, USD 62m vessel value in year 15 (25yr straight line depreciation to zero), vessel age 6 years; (2) Average estimates from three brokers

Source: Company, Clarksons Securities AS

Investment highlights







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AMSC Overview

Company overview

- Listed on Oslo Stock Exchange main board a regulated market
- Market capitalization of ~USD 233m⁽¹⁾
- OSE ticker: AMSC
- U.S. OTC ticker: ASCJF
- Bond ticker: ATI02
- Solid balance sheet with no major debt maturities before 2025
- Strong cash flow supporting quarterly dividends and solid debt service coverage

Historical key financials



Fleet list

#	Vessel	Design	Туре	Built
1	Overseas Houston	Veteran Class MT 46	MR	2007
2	Overseas Long Beach	Veteran Class MT 46	MR	2007
3	Overseas Los Angeles	Veteran Class MT 46	MR	2007
4	Overseas New York	Veteran Class MT 46	MR	2008
5	Overseas Texas City	Veteran Class MT 46	MR	2008
6	Overseas Boston	Veteran Class MT 46	MR	2009
7	Overseas Nikiski	Veteran Class MT 46	MR	2009
8	Overseas Martinez	Veteran Class MT 46	MR	2010
9	Overseas Anacortes	Veteran Class MT 46	MR	2010
10	Overseas Tampa	Veteran Class MT 46	Shuttle tanker	2011
11	Normand Maximus		Offshore construction	2016

Adjusted capitalization table

All figures in USDm	2Q22 ⁽⁴⁾
Interest bearing debt, secured	312
Bond, unsecured	220
Remaining capex Normand Maximus	137
Total debt inc. Capex	669
Cash	40
Net debt	630
# of shares (m) ⁽¹⁾	60.6
Current share price (NOK)	38.50
Market capitalization	233
Enterprise value	863

Notes: (1) Based on share price as of 06/09/2022 of NOK 38.5 and FX rate USD/NOK 10.02; (2) EBITDA/Revenue ; (3) Assumes market value of current fleet of USD 930m excluding Normand Maximus (average from two independent brokers); (4) Pro forma cap table assumes AMSC to finance the acquisition through 70% debt and the remaining amount through a combination of cash on hand and new equity

Source: Company, Clarksons Securities AS



Strong and diversified contract coverage

Fixed rate bareboat charters provides stable cash flow and dividend visibility

American Shipping Company	Contract	Charterer	Time	line		Contract	End users	OSGAll of AMSC vessels are
Los Angeles ^(1,2)	Bareboat	OSG 🔀	BBC exp. Dec 25	E	Ext. Options	TC		currently on bareboat charters to OSG generating annual
Texas City ^(1,2)	Bareboat	OSG 🕼	BBC exp. Dec 25	E	Ext. Options	TC		revenue of ~USD 88 millionFrom Dec-22 7 vessels will
New York ⁽¹⁾	Bareboat	OSG TBA	BBC exp. Dec 22			TC	bp	remain while 3 vessels will be returned to AMSC
Houston	Bareboat	OSG	BBC exp. Dec 23	Ext.	Options	тс	THE CONTRACT	Keystone Shipping
Long Beach	Bareboat	OSG	BBC exp. Dec 23	Ext.	Options	тс	Chevron	 From Dec-22 2 vessels will start on bareboat charters to Keystone generating annual
Boston	Bareboat	OSG	BBC exp. Dec 23	Ext.	Options	тс	PHILLIPS 66	revenue of ~USD 10 million each
Nikiski	Bareboat	OSG	BBC exp. Dec 23	Ext.	Options	тс		Solstad Offshore
Martinez	Bareboat	OSG	BBC exp. Dec 23	Ext.	Options	тс	Marathon Oil	 Normand Maximus will commence on a long-term
Anacortes	Bareboat	OSG	BBC exp. Dec 23	Ext.	Options	тс	SAIPEM	bareboat charter to a subsidiary of Solstad Offshore,
Tampa	Bareboat	OSG	BBC exp. Dec 25		Ext. Options	тс	subsea 7	generating ~USD 30m EBITDA annually
Normand Maximus	Bareboat	(v)	BBC exp. 4Q27		Ext. Options	ТВА	TechnipFMC	All Jones Act charters have profit shares over a certain threshold

Note: (1) Vessels are currently on bareboat contract to OSG expiring Dec-22; (2) A new bareboat charter to Keystone Shipping commencing thereafter Source: Company

Underlying business has generated stable dividends for shareholders

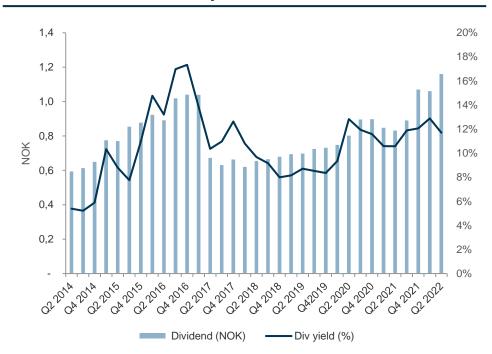






- Bareboat contracts provide strong and stable cash flows
- The modern fleet provides predictable and safe operations, while being the preferred vessels in the Jones Act market
- Upside potential through profit sharing arrangements with charterers

AMSC historical dividend yield



- AMSC has a long history of yielding high dividends for shareholders
- The company has paid consecutive quarterly dividends since 2014
- Currently trading at 12% dividend yield⁽²⁾

Note: (1): 2021 Pro-forma including DPO (deferred principal obligation from OSG – see company annual presentation for further details) of USD 3.2m, and NM contribution of USD ~30m; (2) 2Q22 dividend yield annualized

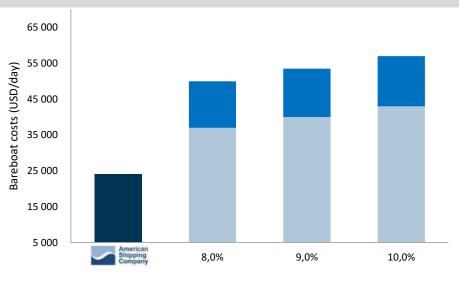
Source: Company, Clarksons Securities AS

Strong competitive position reduces re-chartering risk

AMSC has the most cost-efficient fleet ...

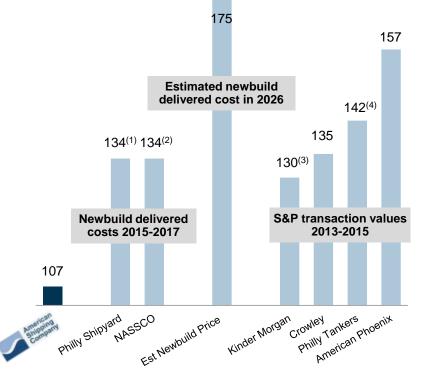
- AMSC's bareboat rate reflects the low delivered cost
- Provides AMSC with the lowest bareboat breakeven levels in the modern Jones Act tanker fleet
- Current average bareboat rate of USD 24,050 per day is at least USD 10,000 per day cost advantage compared to existing competitors and newbuilds would require bareboat rates around 55,000 per day

Daily bareboat rates given various total capital IRRs with newbuild cost @ USD 134m and USD 175m



...due to substantially lower delivered cost

- AMSC has an average delivered cost of USD 107m per vessel
- Considerable lower than its peers which have either built or bought vessel at prices ranging from USD 130-157m
- Current estimated newbuild cost at Philly or NASSCO would be around USD 175m assuming an order for multiple vessels, with earliest delivery in 2026



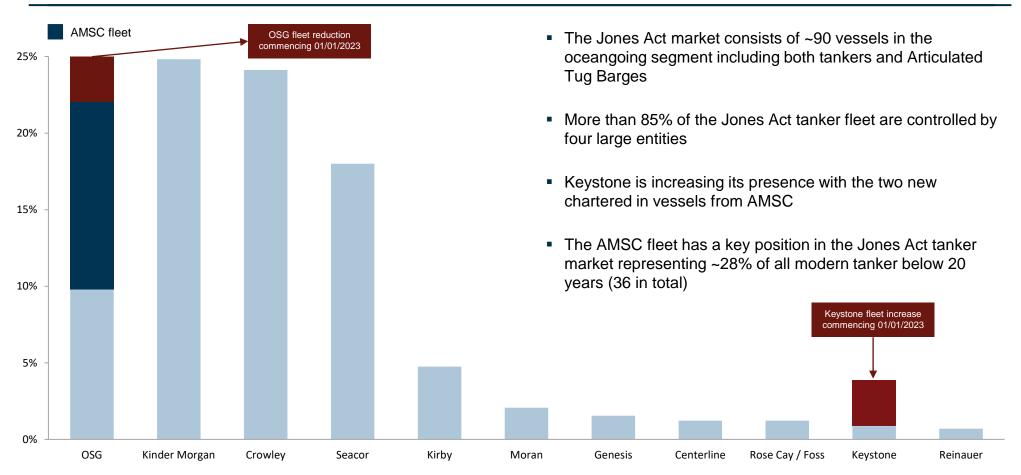
Notes: (1) Based on Philly Tankers; (2) Based on newbuild cost for the tankers delivered to American Petroleum Tankers; (3) Based on total consideration for 9 vessels, including additional expenses incurred by Kinder Morgan for taking delivery of newbuilds; (4) Based on average price for 4 vessels Source: AMSC analysis

American Shipping Company



AMSC fleet is a significant part of the Jones Act tanker market

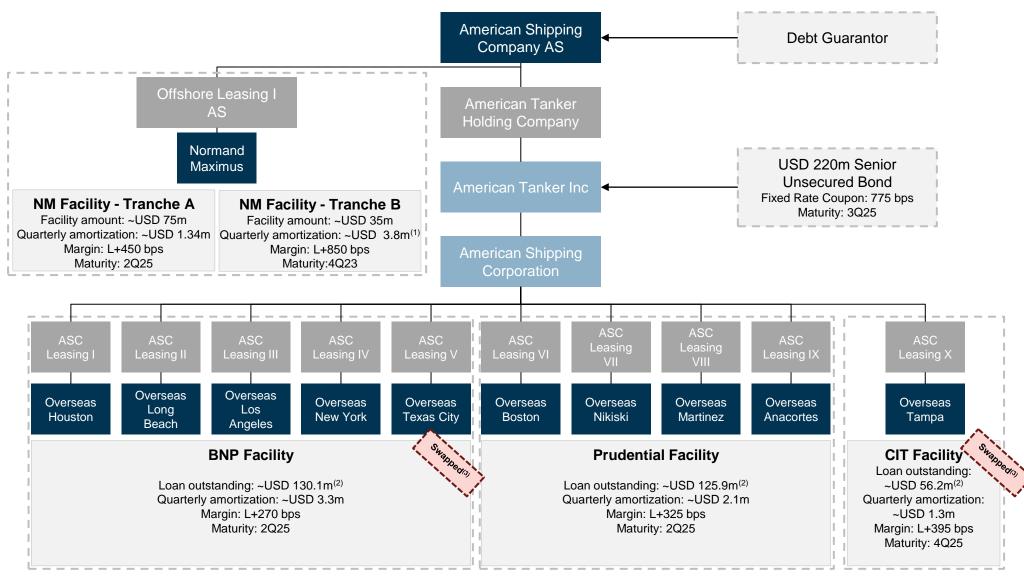
Jones Act tanker & ATB ownership based on carrying capacity



Note: Measured as carrying capacity by barrels and excludes 11 large Alaska Crude Tankers Source: Company



Organizational structure and credit facilities



Notes: (1): First installment commencing in 9 months; (2): Debt balance for facilities as of 2021YE adjusted for two quarters of amortization; (3): LIBOR in the BNP facility and the CIT facility have been swapped at an average fixed rate of 49bps

Source: Company



AMSC offers a differentiated long term lease solution

Flexible solution for charterer:

- Up to 100% financing
- Long term operational control of asset with medium term financial commitment
- Optionality at the end of each bareboat period, through extension options and/or purchase options no purchase obligation
- Limited impact on balance sheet

Attractive risk/reward for AMSC:

- Higher risk/reward as AMSC remains commercially exposed towards the markets through profit share mechanisms on purchase
 options and/or as an embedded element in the bareboat hire
- Limited competition as most alternative capital providers are more risk averse and tend to focus on plain-vanilla financing without profit-sharing element





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Jones Act Market Jones Act – a vital part of the US economy



The Jones Act has been in place since 1920...

- The Jones Act generally restricts the marine transportation of cargo and passengers between points in the United States to vessels that meet the following criteria:
 - Built in the United States
 - Registered under the U.S. flag
 - Manned predominately by U.S. crews
 - At least 75% owned and controlled by U.S. citizens
 - AMSC's presence in the Jones Act market is made possible by the lease finance exception of the Jones Act
- The Jones Act is an essential feature in U.S. national security
 - Ensuring non- dependency of ships controlled by foreign nations
 - Maintaining critical domestic shipbuilding capacity
 - Supporting a domestic pool of highly skilled mariners
- The Jones Act is a significant contributor to the US economy
 - Large U.S. employer
 - Substantial amounts of capital invested

... and is a vital part of the US economy

100,000,000,000

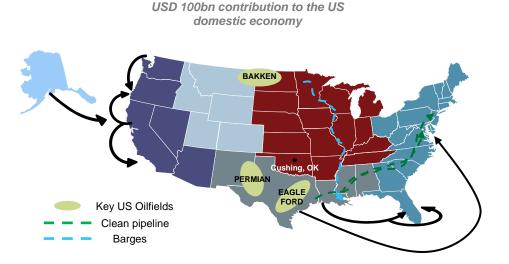
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USD 30bn total investment in over 40,000 vessels

400,000

Number of jobs directly and indirectly impacted by the US maritime industry

Jones Act tankers primary trade routes

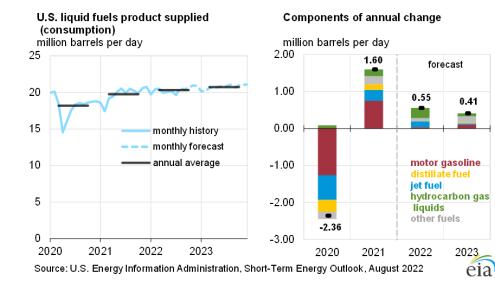


Jones Act Market Fully recovered U.S. refinery utilisation and clean products demand has returned to historical levels

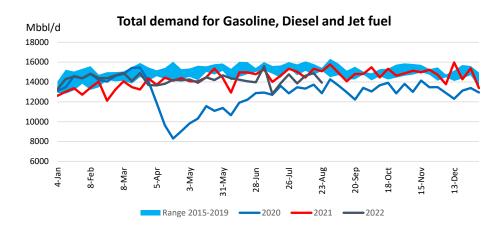
%

EIA is forecasting continued growth going forward

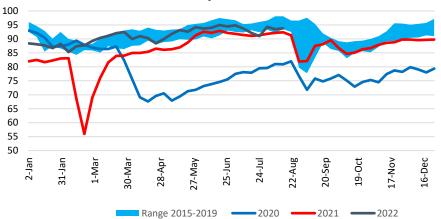
- Demand for clean products in the USA decreased by ~30% in Q2 2020 compared to same period previous years
- Demand recovery since then has been significant, and is now back to pre-covid levels
- EIA is forecasting continued growth in 2023



Drop in clean products demand almost fully recovered





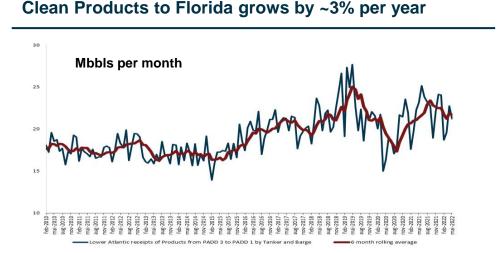


American Shipping

Company

Jones Act Market Increased Demand in Key Trades

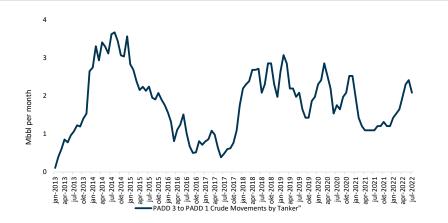




Emerging Bio-fuel trade with strong growth prospects

- US West Coast is the strongest market based on Low Carbon Fuel Standard credits
- US Gulf is currently where bio diesel is produced, although new refining projects are also planned for the West Coast
- A roundtrip from US Gulf to West Coast is 30-36 days through Panama Canal
- Previously only one Jones Act tanker served this trade which have now grown to four tankers

Crude to North East driven by oil spreads

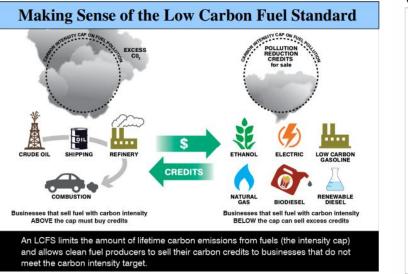


Demand Summary

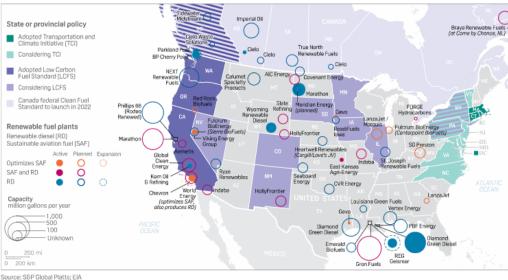
- The steady clean to Florida trade represents over 40% of demand and grows ~3% per year
- Refiners in U.S. Northeast incentivized to purchase more domestic shale oil from USG when crude spreads widen
- Emerging Bio Fuel trade expected to continue to grow into 2023 and beyond

Jones Act Market Renewable diesel - a promising segment for Jones Act tankers

- Production of renewable diesel in the USA is growing at a rapid pace creating a transportation demand partly covered by Jones Act tankers
 - US West Coast is the strongest market based on Low Carbon Fuel Standard credits
 - US Gulf is currently where renewable diesel is produced, although new refining projects are also planned for the West Coast
 - A roundtrip from US Gulf to West Coast is 30-36 days through Panama Canal
 - Previously only one Jones Act tanker has been involved in this trade
 - This year four tankers are now tied up for this trade
- Growth in production of renewable diesel will continue in 2022 and 2023 potentially increasing demand for Jones Act tankers



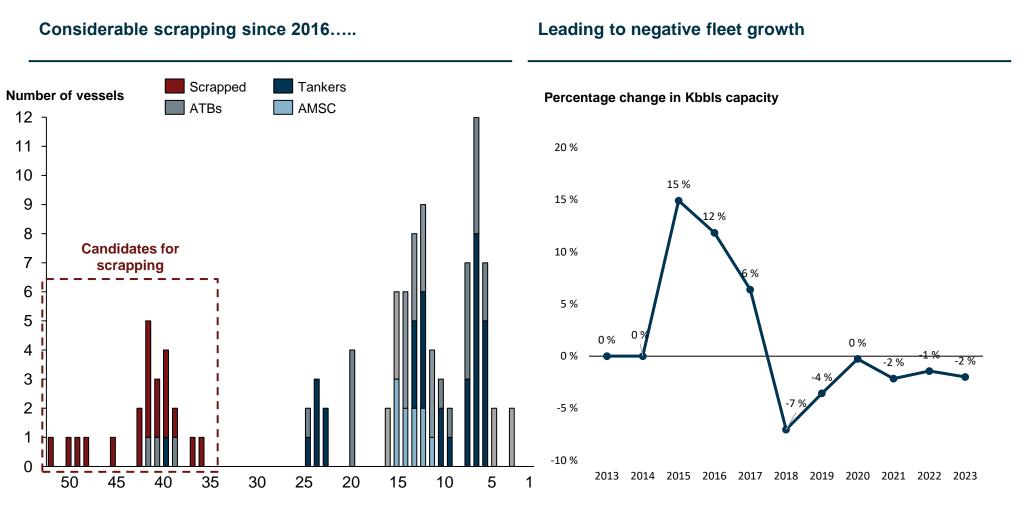
US REFINERS JUMP ON THE RENEWABLE FUEL BANDWAGON



American



Jones Act Market No tankers on order leading to additional fleet contraction





No Yard Capacity and High Replacement Cost

Yard capacity

- Only two yards have sufficiently large dry docks to build Jones Act MR tankers:
 - Philly Shipyard
 - General Dynamics NASSCO
- Both yards build vessels for commercial Jones Act trading as well as government/naval contracts
- Both yards have won large government contracts in 2019/2020, which will occupy its capacity to build additional merchant vessels for several years going forward
- Likely delivered cost for a newbuild is now above USD160m with first available delivery slot in 2026
- Sustainable multi-year TC rates above ~USD70,000 per day required to justify newbuilds

Philly Shipyard

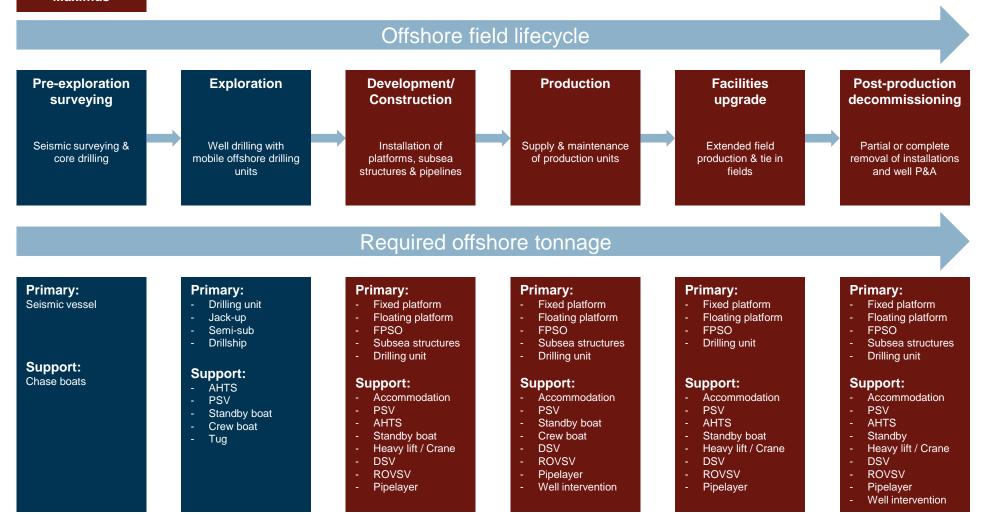
- Philly Shipyard is listed on Euronext Expand (ticker: PHLY)
- Awarded contract for up to 5 training ships in April 2020
- Awarded 1+1 Subsea Rock Installation Vessel from Great Lakes Dredge & Dock Company in Nov 2021
- Likely no capacity for newbuild JA MRs until 2026

GENERAL DYNAMICS NASSCO

- Significant backlog to build multiple vessels through 2026
- Awarded a USD 22.2bn naval contract in 2019, largest shipbuilding contract in US Navy history
- Likely no capacity for newbuild JA MRs until 2026

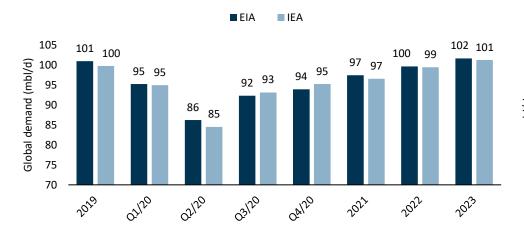
Offshore market Required tonnage throughout the lifecycle of an offshore field

Normand Maximus



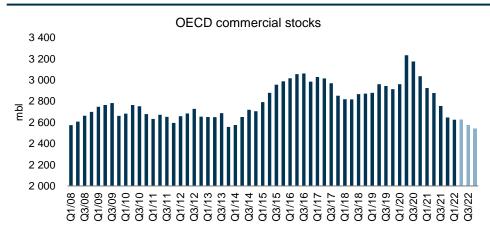
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Offshore market Strong demand growth, structural undersupply, and low spare capacity

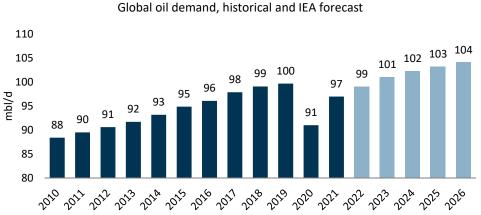


Strong demand recovery post Covid-19

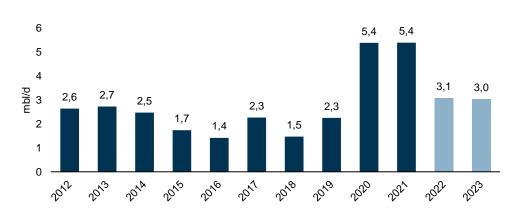
Deep structural undersupply evident through inventory draws



Continued demand growth in the foreseeable future



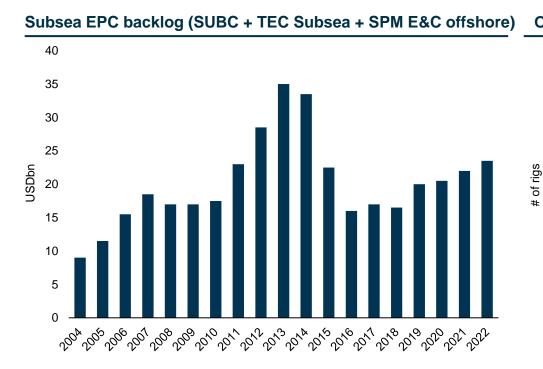
OPEC (global) spare capacity limited and under pressure



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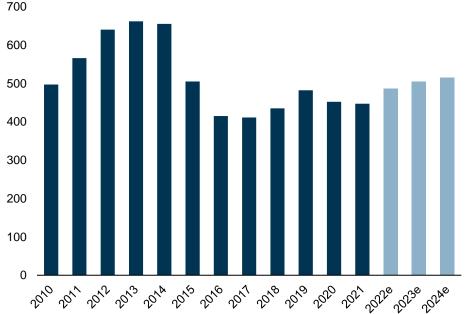
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Offshore market Offshore rigs and subsea field development recovering strongly



- Order backlog for the world's three largest Subsea field development EPC contractors has been growing for ~4 years
- Implies solid forward visibility and offshore activities for these contractors will increase strongly from 2023
- Will increasingly subcontract scopes and require more vessels





- There has been a significant pick-up in chartering activity both for floaters and jackups
- Tendering activity remains high, particularly in the jackup segment, and active rigcount is forecasted to increase further











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AMSC commitment to ESG

	 The fleet is a part of the North American Emissions Control Area and runs on ultra low sulphur (0.1%) compliant fuel which is well below the new international 0.5% IMO requirement 						
	 Local movement of crude and clean products has material environmental savings vs international sourcing of cargoes Round Voyage Fuel consumption⁽¹⁾ 691 						
	Voyage from Europe to Florida is 12-13 days steaming						
	• Voyage from Texas/Louisiana to Florida 1-3 days steaming						
	 Shorter distances means less pollution per barrel transported Lower fuel consumption and strictor fuel regulations result in a significant 						
ENVIRONMENT	 Lower fuel consumption and stricter fuel regulations result in a significant reduction in SOx, NOx, PM and CO emissions for Jones Act tankers 						
	 Jones Act vessels have a longer economic life and are typically not scrapped until after its 35th anniversary – compared to 25 years expected useful economic life for international MR tankers Europe - Florida Texas/Louisiana (international - Florida (Jones MR) 						
	AMSC will install Ballast Water Treatment Systems (BWTS) across the fleet ⁽²⁾						
	 BIMCO 2001 Bareboat contracts with clear requirements for how counterparties operating their vessels comply with international environmental regulations 						
SOCIAL	 Crews on Jones Act tankers are typically unionised U.S. Citizens which are paid and have benefits according to U.S. tariffs which are considerably better than international crew compensation 						
	 Diverse management team consisting of one woman and two men and the Chair of the Board of Directors is a woman 						
	 As an Oslo Stock Exchange listed company AMSC complies with stringent governance rules in accordance with the Norwegian Corporate Governance Code (NUES) 						
GOVERNANCE	 Equal treatment of shareholders 						
	 2 of 3 Board Members are independent including the Chair 						

Notes: (1): Compares fuel consumption for a round voyage Europe to Florida (29 days of which 4 days in port) with Texas/Louisiana to Florida (8 days of which 4 days in port) for 10 year old MR tankers

(2) BWTS Capex is recovered by adjusting the bareboat rate. AMSC budgets total BWTS Capex of USD 20-25m which will be recovered through upward adjustments to the bareboat rates. The bareboat rate is adjusted by dividing the BWTS Capex for a vessel by the number of days until it reaches 25 years of age (ie: for a 10-year-old vessel with USD2m in Capex the bareboat rate is adjusted by ~USD 28 365 per day) – The BWTS reimbursement applies to OSG charters only

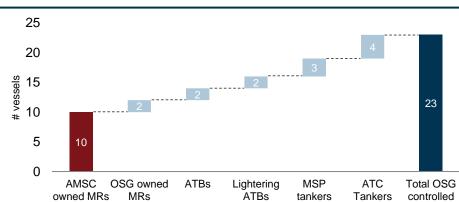
Jones Act Market Strong counterparties in the shipping and offshore market

Overseas Shipholding Group

- OSG's business spans across multiple Jones Act tanker and ATB segments as well as US Flag and Alaska crude tankers
- AMSC's vessels are a vital part of OSG's operations and earnings potential
- 2021 financial results heavily impacted by the covid pandemic
- 2022 demonstrates strong financial performance as the Jones Act tanker market has fully recovered
- OSG guides on high contract cover for the remainder of 2022 and 2023

Keystone Shipping Co.

- For more than 100 years, Keystone has transported crude oil and petroleum products to deep water ports throughout the United States.
- Keystone Shipping manages a fleet of more than 20 owned and operated oceangoing vessels worldwide – including tankers, dry bulk vessels, tugs, tank barges, and roll-on/roll-off vessels
- The Company also has extensive experience operating chemical tankers, liquid and dry bulk marine terminals, and power generating facilities



Breakdown of OSG's fleet

Solstad Offshore

- With 87 modern ships and 3 500 highly skilled employees worldwide, Solstad is one of the largest and most capable offshore shipping companies in the World
- The company's vessels and expertise provide the partners in the offshore energy industry, both renewable and petroleum based, with the operational power, safety and reliability they need to grow everything but their environmental impact

American Shipping

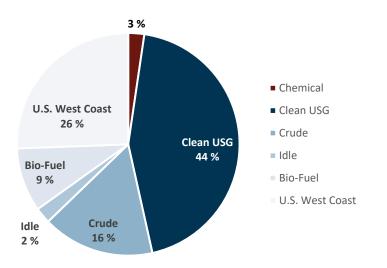
Company

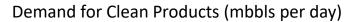
Jones Act Market Majority of fleet carry clean products - highly stable trade over time

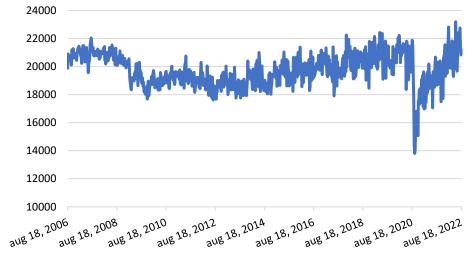
Fleet deployment by main trades (Tankers)

US Clean Product Demand typically stable over time

2022 Total capacity: ~14.3 mbbls







American

Shipping Company



Income Statement (unaudited)

Figures in USD million (except share and per share information)

	2Q2022	2Q2021
Operating revenues	22.0	21.9
Operating expenses	(1.9)	(1.3)
Operating profit before depreciation - EBITDA	20.1	20.6
Depreciation	(8.6)	(8.5)
Operating profit - EBIT	11.5	12.1
Net financial expense	(7.7)	(7.6)
Unrealized gain/(loss) on interest swaps	1.7	0.4
Net foreign exchange gain / (loss)	(1.4)	-
Profit/(loss) before income tax	4.1	4.9
Income tax expense	-	(0.3)
Non-cash income tax benefit/(expense)	(0.8)	(1.0)
Net profit / (loss) for the period *	3.3	3.6
Average number of common shares	60,616,505	60,616,505
Earnings/(loss) per share (USD)	0.05	0.06



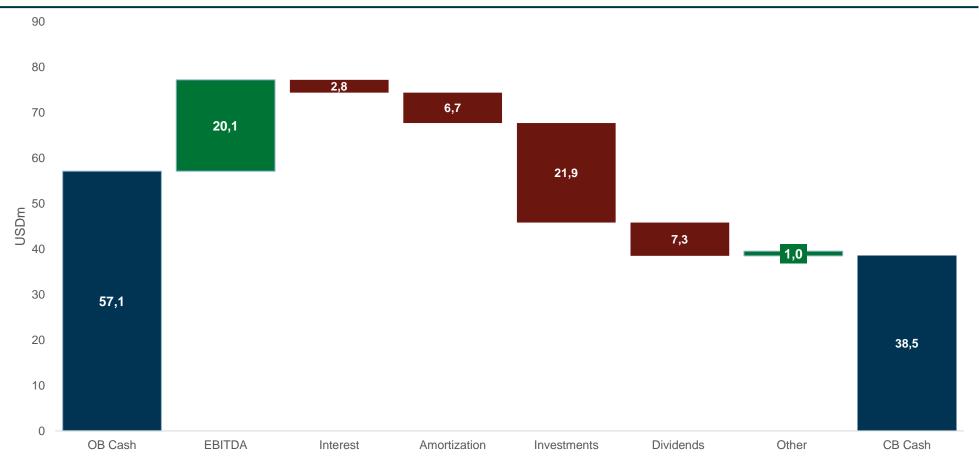
Balance Sheet (unaudited)

Figures in USD million

	2Q2022	2Q2021
Vessels	600.0	632.7
Deferred tax assets	9.4	13.7
Interest-bearing long-term receivables (DPO)	6.9	20.5
Derivative financial assets	11.8	-
Deposit for ship	20.0	-
Trade and other receivables	14.3	2.8
Cash held for specified uses	6.5	5.9
Cash and cash equivalents	33.0	53.9
TOTAL ASSETS	701.8	729.6
Total equity	146.8	156.7
Deferred tax liabilities	18.8	10.3
Interest-bearing long-term debt	505.3	532.1
Derivative financial liabilities	-	1.3
Capitalized Fees	(5.8)	(8.0)
Interest-bearing short-term debt	26.8	26.8
Trade and other payables	9.9	10.4
TOTAL EQUITY AND LIABILITIES	701.8	729.6



Cash flow waterfall (unaudited)



Cash development in 2Q 22 (USD millions)